



At NESCO the Answer is Yes!

NESCO is an independent distributor that specializes in lighting and electrical solutions for national retail and commercial marketplace. Our consultative approach can help you reduce your operating costs through energy and maintenance savings and improve your sales with more effective lighting.

Committed to Exceeding Your Expectations

Experienced, hands-on account management teams are dedicated to delivering each customer a solution tailored for their environment.

We are committed to exceeding our customers expectations from understanding the vision for your stores to providing the optimum level of long-term service and support.

Cost-Saving Solutions

—**Leverage Your Buying Power:** Our established national pricing with manufacturers assures you get the best price nationwide for all of your projects.

—**Reduce Operational Costs:** With the breadth of energy efficient lamps and fixtures available, our team will work with you to design the most cost-effective solution to reduce your energy consumption.

—**Warranty Programs:** We simplify the process for you. Through customized database profiling, warranty programs are easily managed to ensure you take full advantage of the replacement benefits.

Lighting Design

We work collaboratively with your designers and architects to determine the best fixtures at the best value for your design application.

—**Photometric Analysis:** Advanced BIM (Building Information Modeling) tools ensure maximum efficiency of the selected lighting solution.

—**Energy Analysis:** Examine multiple options to determine the best Return on Investment.

—**Code Requirements:** Implement solutions with integrated controls to help you save energy and meet local and state lighting regulations.

Implementation

Schedules in the construction business are dynamic by nature and require flexibility.

We use your forecasts to develop a custom inventory solution to meet your schedule.

We are experienced at adapting quickly to changes so you open your stores on time and on budget.

"The cost of energy today means I have to be smarter with my lighting and still do the job. The people at NESCO understand and come up with great solutions."

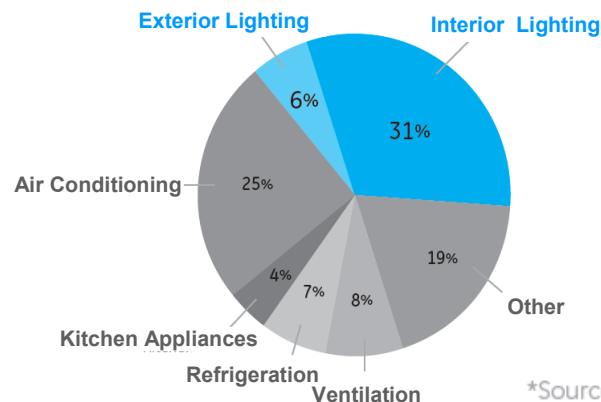
—Regional Manager of a Large National Department Store

"NESCO's team understands how critical the element of time is to supplying product to my business. Accuracy is important. NESCO always delivers"

—VP of Construction of a Large National Retailer

"NESCO is a results-oriented vendor with an account management team that is very knowledgeable on the latest products. NESCO has serviced us for a number of years with great results."

—Director of Construction of a Large Grocery Retailer

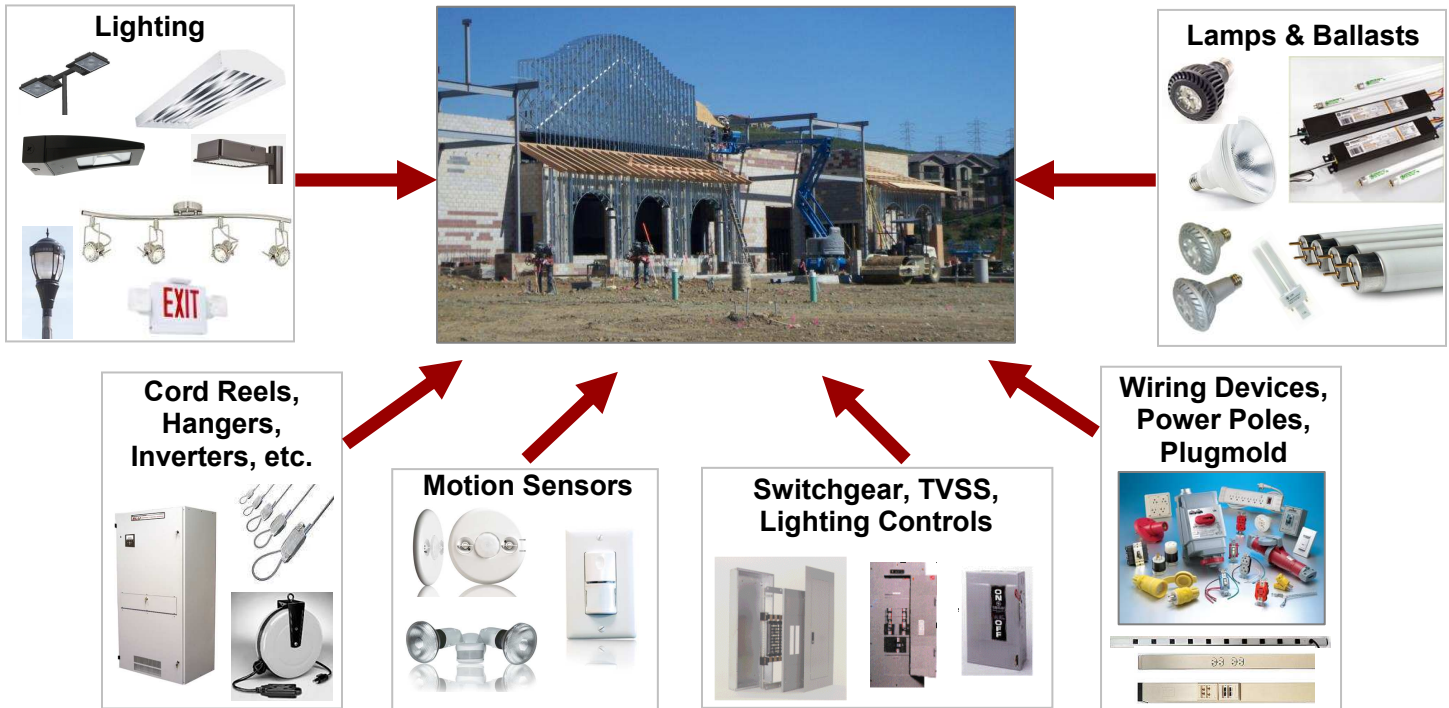


Lighting accounts for more than 37% of an average commercial building's utility bill*

*Source: California Energy Commission

Complete Electrical Solutions

We have the depth and breadth of product and resources to handle every aspect of your interior and exterior lighting and electrical requirements.



Sustainability

Green building can no longer be classified as a fad. NESCO can help you understand how energy efficient lighting and controls can help you construct and operate more sustainable buildings.

NESCO stocks a wide variety of lamp recycling boxes, containers, and packaging options. Easy-to-use, prepaid mail-back RecyclePak containers are available for small quantities or nationwide pick-ups for large quantities are available. Documented compliance certificates are provided.



Lighting... the Future

One of the most important responsibilities we have to our customers is making sure they are prepared for the future — to enable them to make the best lighting choices when the time is right.

Our account teams will keep you up to date on global trends in the lighting industry; technologies and products that will ensure your compliance with ever-changing regulations; and product obsolescence timeframes.

Strategic partnerships with industry-leading lighting suppliers ensure our customers have access to quality products and the latest technologies at a competitive price.

With all the current rebates and incentives available, now is the time to review your current store lighting to see if you qualify.

Find out how NESCO can help with all your lighting and electrical needs. Contact us today!

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